



From the Desk of the Managing Director



Dear Readers,

It gives me pleasure to interact with you through this second issue of our quarterly newsletter, **Adept@Work**.

During the previous quarter, we made a successful entry into the exports market. Our Flowmeters are finding good acceptance in the Middle East due to their in-built quality and reliability. I am happy to announce that we have received the first order from the Dubai-based, leading company in **water treatment technologies, Water Engineering Services FZE**.

India's premier institute, National Physical Laboratory (NPL) has honoured us with a contract for setting up a **Fluid Control Instruments Calibration Laboratory** for them.

In order to serve our customers efficiently, we are strengthening our network by appointing dealers and competent staff in all major cities in India. Recently, we have

appointed Field Sales Managers at Delhi, Hyderabad and Vadodara. As a part of our ongoing marketing efforts, we are participating in two upcoming exhibitions. We will be entering into the African market through our participation in the IFAT Africa 2017 exhibition.

As mentioned in our previous newsletter, the solar plant installed at Adept office has already been commissioned and is generating an average 45kW of electricity daily, making us self-reliant.

I am sure, you will be happy to note these developments and enjoy reading more about each one of them.

Sincerely yours,

Vinayak Gadre
Managing Director

Adept@work

Newsletter | Issue 02: Aug 2017

In line with the future. Precisely

Making a foray into the global market



Adept receives a major order from Water Engineering Services FZE, Dubai



Adept has established itself in India as a trusted partner for flow instrumentation solutions. During the last few years, we have been awarded major orders by leading companies and municipal bodies in India. We are also trusted for challenging product development projects by organisations such as VIDC, to whom we have supplied three Flowmeters of 2700 mm diameter.

Encouraged with the response from esteemed customers like you, we are making systematic efforts to enter into the exports market from this year onwards. Adept's range of Flowmeters are gaining fast acceptance in the Middle East.

As a beginning, we have received the first export order for Electromagnetic Flowmeters from Water Engineering

Services FZE which is a leader in water treatment technologies for producing high quality drinking water and desalinated pure water for industrial and agricultural purposes. They have shown great interest in our range of Flowmeters and placed a trial order with us. We are confident of passing every stringent test stipulated by them and look forward to a long term association with them.

Our sincere thanks to the team of Water Engineering Services for their trust in us.

In line with the future. Precisely

Adept@work

Newsletter | Issue 02: Aug 2017



Adept is setting up a Fluid Control Instruments Calibration Laboratory at NPL

National Physical Laboratory (NPL) is a premier research laboratory in the field of Physical Sciences. The laboratory assists industries, national and other agencies in their developmental tasks through precision measurements, calibration, development of devices, processes and other allied problems related to physics.

NPL is in the process of establishing a world-class calibration laboratory.

We are proud to mention that NPL has selected Adept for the prestigious project of setting up a Fluid Control Instruments Calibration Laboratory. Apart from the large project value, the order has a great significance in terms of recognition. Adept's technology and high quality are further attested with this prestigious order.

We thank NPL for their trust in our capabilities.

Adept@work

Newsletter | Issue 02: Aug 2017

In line with the future. Precisely

Participation in forthcoming exhibitions

Adept is reaching out to its customers through various activities. As an extension of this, Adept will participate in two upcoming exhibitions.



flotek.g (Organised by FCRI - Fluid Control Research Institute)

Dates : 28 - 30 August, 2017

Venue : FCRI Palakkad, Kerala, India



IFAT Africa 2017 - Trade Fair for Water, Sewage, Refuse and Recycling

Dates : 12 - 14 September, 2017

Venue : Johannesburg Expo Centre (JEC)
Cnr. Rand Show and Nasrec Roads,
Johannesburg, South Africa

In line with the future. Precisely

Adept@work

Newsletter | Issue 02: Aug 2017

Extending efficient service through a nationwide network

With installations of over **30,000 Flowmeters**, Adept is expanding its network to ensure quick response and efficient service to our customers.

With the appointment of **Field Sales Managers at three new locations**, Adept has a national presence through **50 dealers** and **7 regional offices** at:

▲ Bengaluru ▲ Chennai ▲ Delhi ▲ Hyderabad
▲ Mumbai ▲ Pune ▲ Vadodara



If you are an existing user of Adept Flowmeters, we would like to learn more about your installation. This will be covered in our forthcoming issues.

Do write to us for more information, and to let us know how we can serve you better.

+91 20 2546 4551 / 2543 1474 | info@adeptfluidyne.com | www.AdeptFluidyne.com

Adept Fluidyne Pvt. Ltd. Corporate Office: Plot 4, S No. 17/1-B, Kothrud Ind. Estate, Kothrud, Pune 411 038 INDIA

To unsubscribe, CLICK here or write to us: info@adeptfluidyne.com

All names, logos and monograms used in this newsletter are registered trademarks of respective organisations.